

PE & VC Lounge

Monday, November 11, 2013

Room Beijing

13:00

Corporate governance matters

The role and perspective of the Private Equity industry in China

A study based on an analysis of expert interviews with relevant, experienced market participants

- / A high priority for GPs
- / Experience with corporate governance
- / Setting the legal and contractual framework
- / Enforcing the GP's rights
- / The LP's role
- / Scope for improvement
- / ESG - Environmental, Social and Governance aspects

Speaker

/ Karl Olbert, Olbert Capital Consult, Senior Consultant

Hosted by CMS Hasche Sigle and Deutsche Börse AG

13:15

PE-networking break & flying buffet sponsored by CMS Hasche Sigle

14:30

Do entrepreneurs & Venture Capital investors aim at the same target?

Exchange of experiences

Moderation

/ Karlheinz Schmelig, Creathor Venture Management GmbH, Managing Partner

Speakers

- / Tim Bäuerle, Zimmermann - Gretz - Trautmann - Bäuerle Rechtsanwälte, Lawyer
- / Dr. Georg Kox, Sividon Diagnostics GmbH, Managing Director
- / Thomas Hoffmann, Phenex Pharmaceuticals AG, Member of the Executive Board

Panel Discussion, hosted by Creathor Venture

15:30

Networking break

16:00

Innovation through Cooperation of Big and Small - a Case study

We want to give insight on the three main questions around the cooperation between a small company like Zimory and big company like Deutsche Börse:

How to find each other, how to structure a deal, and how to work together on daily basis.

To initiate such a cooperation is hard in the first place, since getting onto the radar screen of big companies and reaching the right contact person and, in addition, convincing a big player of the benefits of joint innovation is not easy. Especially the latter depends on numerous intertwined factors.

Structuring a deal is very tedious. Usually, the interests of both parties regarding incentives and time frames are not aligned in the first place. Coming together on a common ground requires a lot of creativity.

And last but not least, the daily modus operandi has to be set in a way that caters to the demands of a large cooperation, while not suffocating the agility and creativity of the small partner. It is a question of mutual understanding and the ability to compromise.

Speakers

- / Dr. Randolph Roth, Eurex Clearing AG, Executive Director
- / Christian Stein, Creathor Venture, Investment Manager

Panel Discussion, hosted by Creathor Venture Management GmbH, Deutsche Börse AG, Zimory GmbH